

	Jun 2018 Actual	Jun 2018 Budget	Variance \$	Variance %	Jun 2017 Actual	Jun YTD 2018 Actual	Jun YTD 2018 Budget	Variance \$	Variance %	Jun YTD 2017 Actual
BAR										
Sales Bar	87,425	77,848	9,577	12.3 %	74,141	573,159	563,033	10,126	1.8 %	541,852
Less Cost of Sales										
Purchases	(30,204)	(31,216)	1,012	3.2 %	(36,951)	(224,939)	(223,866)	(1,073)	(0.5)%	(216,211)
Liquor Rebates	1,500	2,500	(1,000)	(40.0)%	1,667	18,242	15,000	3,242	21.6 %	10,714
Bar Liquor Waste / Spills	(38)	(40)	2	5.0 %	(8)	(426)	(240)	(186)	(77.5)%	(105)
Stock Movement Bar	(3,766)	0	(3,766)		6,320	(567)	0	(567)		1,118
Cost of Goods Sold	(32,508)	(28,756)	(3,752)	(13.0)%	(28,972)	(207,690)	(209,106)	1,416	0.7 %	(204,484)
Gross Margin	54,917	49,092	5,825	11.9 %	45,169	365,469	353,927	11,542	3.3 %	337,368
	63%	63%			61%	64%	63%			62%
Bar wages	(26,389)	(29,213)	2,824	9.7 %	(30,326)	(195,637)	(176,253)	(19,384)	(11.0)%	(188,010)
Wages Holidays	(1,318)	(2,673)	1,355	50.7 %	(1,151)	(9,214)	(16,127)	6,913	42.9 %	(10,904)
Wages Insurance W/comp	(726)	(810)	84	10.4 %	(624)	(4,029)	(4,887)	858	17.6 %	(3,828)
Wages Sick	(445)	(1,169)	724	61.9 %	(1,506)	15	(7,050)	7,065	100.2 %	(5,404)
Wages Superannuation	(2,377)	(3,140)	763	24.3 %	(2,763)	(19,322)	(18,946)	(376)	(2.0)%	(18,487)
Payroll Tax	(672)	(1,005)	333	33.1 %	(563)	(6,249)	(6,065)	(184)	(3.0)%	(3,569)
Labour Costs	(31,927)	(38,010)	6,083	16.0 %	(36,933)	(234,436)	(229,328)	(5,108)	(2.2)%	(230,202)
% Labour Cost to Turnover	37%	49%			50%	41%	41%			42%
Cleaning	0	(100)	100	100.0 %	(204)	(1,643)	(600)	(1,043)	(173.8)%	(485)
Depreciation	(509)	(466)	(43)	(9.2)%	(62)	(2,920)	(2,796)	(124)	(4.4)%	(442)
Insurance	0	0	0		0	0	0	0		0
Freight	(268)	(300)	32	10.7 %	(500)	(1,929)	(1,800)	(129)	(7.2)%	(1,785)
Gas	(839)	(585)	(254)	(43.4)%	(794)	(4,935)	(3,510)	(1,425)	(40.6)%	(4,013)
Members Points	(2,038)	(2,150)	112	5.2 %	(2,150)	(13,516)	(10,681)	(2,835)	(26.5)%	(10,681)
Operating Supplies Bar	(750)	(750)	0	0.0 %	(1,814)	(3,863)	(4,500)	637	14.2 %	(5,074)
P & E Bar under \$2000	0	(167)	167	100.0 %	0	(2,177)	(1,002)	(1,175)	(117.3)%	0
Promotions	(558)	(50)	(508)	(1016.0)%	(9)	(730)	(300)	(430)	(143.3)%	(9)
Repairs & Maintenance	(100)	(450)	350	77.8 %	(1,138)	(9,705)	(2,700)	(7,005)	(259.4)%	(4,966)
Staff Training and Recruit	(202)	(167)	(35)	(21.0)%	(801)	(2,329)	(1,002)	(1,327)	(132.4)%	(955)
Staff Amenities	(1,176)	(1,200)	24	2.0 %	(1,110)	(10,650)	(7,200)	(3,450)	(47.9)%	(5,748)
Shortages	(134)	(200)	66	33.0 %	(159)	(1,095)	(1,200)	105	8.8 %	(781)
Uniforms	0	(200)	200	100.0 %	0	(4,134)	(1,200)	(2,934)	(244.5)%	(634)
Waste Disposal	(593)	(875)	282	32.2 %	(747)	(7,243)	(5,250)	(1,993)	(38.0)%	(4,737)
Overheads	(7,167)	(7,660)	493	6.4 %	(9,488)	(66,869)	(43,741)	(23,128)	(52.9)%	(40,310)
% Overheads to Turnover	8%	10%			13%	12%	8%			7%
Contribution	15,823	3,422	12,401	362.4 %	(1,252)	64,164	80,858	(16,694)	(20.6)%	66,856

	Jun 2018 Actual	Jun 2018 Budget	Variance \$	Variance %	Jun 2017 Actual	Jun YTD 2018 Actual	Jun YTD 2018 Budget	Variance \$	Variance %	Jun YTD 2017 Actual
POKER MACHINES										
Income Poker Machines	82,251	73,093	9,158	12.5 %	68,821	447,560	447,730	(170)	(0.0)%	440,849
Hopper Movement	249	0	249		791	(6,281)	0	(6,281)		1,846
Other Income	0	0	0		0	0	0	0		0

Total Poker Machines Income	82,500	73,093	9,407	12.9 %	69,612	441,279	447,730	(6,451)	(1.4)%	442,695
Depreciation	(9,045)	(8,000)	(1,045)	(13.1)%	(6,793)	(51,621)	(48,000)	(3,621)	(7.5)%	(44,575)
Donation CDSE	0	(1,500)	1,500	100.0 %	(1,200)	0	(1,500)	1,500	100.0 %	(1,200)
Jackpot provision expense	(1,572)	0	(1,572)		1,794	(3,228)	0	(3,228)		2,933
Data Monitoring	(1,677)	(1,650)	(27)	(1.6)%	(1,642)	(10,089)	(9,900)	(189)	(1.9)%	(9,852)
Operating supplies	0	(20)	20	100.0 %	0	(2,480)	(120)	(2,360)	(1966.7)%	0
Promotions	(868)	(600)	(268)	(44.7)%	(589)	(5,311)	(3,600)	(1,711)	(47.5)%	(3,691)
Repairs & Maintenance	(7,787)	(2,250)	(5,537)	(246.1)%	(1,961)	(20,023)	(13,500)	(6,523)	(48.3)%	(14,130)
Shortages	0	0	0		0	0	0	0		0
Tax	0	(167)	167	100.0 %	2,590	12,275	(1,002)	13,277	1325.0 %	(328)
Poker Machine GST Rebate	1,432	1,432	0	0.0 %	1,432	8,592	8,592	0	0.0 %	8,592
Waste Disposal	0	0	0		0	0	0	0		0
Overheads	(19,517)	(12,755)	(6,762)	(53.0)%	(6,369)	(71,885)	(69,030)	(2,855)	(4.1)%	(62,251)
% Overheads to Turnover	24%	17%			9%	16%	15%			14%
Contribution	62,983	60,338	2,645	4.4 %	63,243	369,394	378,700	(9,306)	(2.5)%	380,444

	Jun 2018 Actual	Jun 2018 Budget	Variance \$	Variance %	Jun 2017 Actual	Jun YTD 2018 Actual	Jun YTD 2018 Budget	Variance \$	Variance %	Jun YTD 2017 Actual
KENO										
Sales Keno	1,309	1,278	31	2.4 %	1,278	8,404	9,010	(606)	(6.7)%	9,010
Operating Supplies	0	(50)	50	100.0 %	0	0	(300)	300	100.0 %	(223)
Promotions	0	0	0		0	0	0	0		0
Repairs & Maintenance	(126)	(200)	74	37.0 %	(221)	(760)	(1,200)	440	36.7 %	(689)
Shortages	0	0	0		0	0	0	0		0
Overheads	(126)	(250)	124	49.6 %	(221)	(760)	(1,500)	740	49.3 %	(912)
% Overheads to Turnover	10%	20%			17%	9%	17%			10%
Contribution	1,183	1,028	155	15.1 %	1,057	7,644	7,510	134	1.8 %	8,098
TAB										
Sales / Income TAB	1,222	1,196	26	2.2 %	1,196	7,696	7,847	(151)	(1.9)%	7,847
Sky Racing Channel	(1,560)	(1,261)	(299)	(23.7)%	(2,462)	(8,762)	(7,566)	(1,196)	(15.8)%	(7,386)
Operating supplies	(75)	(100)	25	25.0 %	0	(346)	(600)	254	42.3 %	(371)
Promotions	(9)	0	(9)		0	(397)	0	(397)		0
Repairs & Maintenance	(412)	(650)	238	36.6 %	(378)	(6,973)	(3,900)	(3,073)	(78.8)%	(3,781)
Shortages	0	0	0		(1)	0	0	0		(1)
Overheads	(2,056)	(2,011)	(45)	(2.2)%	(2,841)	(16,478)	(12,066)	(4,412)	(36.6)%	(11,539)
% Overheads to Turnover	168%	168%			238%	214%	154%			147%
Contribution	(834)	(815)	(19)	(2.3)%	(1,645)	(8,782)	(4,219)	(4,563)	(108.2)%	(3,692)

	Jun 2018 Actual	Jun 2018 Budget	Variance \$	Variance %	Jun 2017 Actual	Jun YTD 2018 Actual	Jun YTD 2018 Budget	Variance \$	Variance %	Jun YTD 2017 Actual
GREENS										
Sporting Subscriptions	24,941	24,200	741	3.1 %	23,422	145,763	145,200	563	0.4 %	136,798
Donations from sections	14,808	10,089	4,719	46.8 %	10,089	73,311	70,301	3,010	4.3 %	70,301
Green Fees	5,530	6,500	(970)	(14.9)%	5,903	78,577	87,000	(8,423)	(9.7)%	84,544
Golf Cart Hire	6,807	6,500	307	4.7 %	6,671	54,230	60,500	(6,270)	(10.4)%	58,929
Profit on sale of assets	0	0	0		0	0	0	0		0
Net Tournament Income	(481)	3,500	(3,981)	(113.7)%	4,478	17,129	18,500	(1,371)	(7.4)%	20,113
Total Greens Income	51,605	50,789	816	1.6 %	50,563	369,010	381,501	(12,491)	(3.3)%	370,685
Wages	(26,357)	(26,094)	(263)	(1.0)%	(19,778)	(153,079)	(157,434)	4,355	2.8 %	(127,630)
Wages Holiday	(3,291)	(381)	(2,910)	(763.8)%	(800)	(18,262)	(2,296)	(15,966)	(695.4)%	(12,918)
Insurance Worker Comp	(620)	(719)	99	13.8 %	(533)	(3,441)	(4,338)	897	20.7 %	(3,172)
Wages Sick	(1,007)	(1,044)	37	3.5 %	5,127	(5,809)	(6,299)	490	7.8 %	7,870
Superannuation	(2,553)	(2,614)	61	2.3 %	(1,782)	(14,983)	(15,771)	788	5.0 %	(12,747)
Payroll Tax	(697)	(835)	138	16.5 %	(363)	(4,753)	(5,038)	285	5.7 %	(2,353)
Labour Costs	(34,525)	(31,687)	(2,838)	(9.0)%	(18,129)	(200,327)	(191,176)	(9,151)	(4.8)%	(150,950)
Affiliation Fees Golf/Bowls	(2,401)	(2,441)	40	1.6 %	(2,430)	(14,694)	(14,646)	(48)	(0.3)%	(14,842)
Apprentice Allowance	0	(500)	500	100.0 %	0	0	(3,000)	3,000	100.0 %	0
Bowls Greens & Surrounds	(473)	(1,083)	610	56.3 %	0	(8,346)	(6,498)	(1,848)	(28.4)%	(2,507)
Carpet Bowls	(109)	(134)	25	18.7 %	(114)	(698)	(804)	106	13.2 %	(666)
Cart Lease costs	(2,904)	(2,904)	0	0.0 %	(2,904)	(17,424)	(17,424)	0	0.0 %	(17,424)
Cart Service Costs	0	(200)	200	100.0 %	0	(63)	(1,200)	1,137	94.8 %	(1,214)
Commission Cart/Greens	(1,673)	(2,438)	765	31.4 %	(2,343)	(18,696)	(21,264)	2,568	12.1 %	(20,648)
Depreciation	(6,615)	(7,500)	885	11.8 %	(6,202)	(41,941)	(45,000)	3,059	6.8 %	(31,323)
Electricity Greens	(1,733)	(600)	(1,133)	(188.8)%	(739)	(8,579)	(6,700)	(1,879)	(28.0)%	(6,571)
Freight	(70)	(100)	30	30.0 %	(35)	(1,856)	(600)	(1,256)	(209.3)%	(583)
Fuel	(2,143)	(1,800)	(343)	(19.1)%	(1,339)	(12,825)	(10,800)	(2,025)	(18.8)%	(9,549)
Golf/Bowls/Vol Expenses	0	(50)	50	100.0 %	0	(926)	(300)	(626)	(208.7)%	(49)
Insurance	(1,725)	(1,800)	75	4.2 %	(1,713)	(9,070)	(10,800)	1,730	16.0 %	(10,275)
Licence Fees	(400)	(375)	(25)	(6.7)%	(371)	(2,773)	(2,250)	(523)	(23.2)%	(2,410)
Maintenance Pool Expenses	1,430	1,750	(320)	(18.3)%	430	2,307	2,500	(193)	(7.7)%	346
Motor Vehicle Expenses	(653)	(250)	(403)	(161.2)%	(573)	(4,124)	(1,500)	(2,624)	(174.9)%	(2,927)
Operating Supplies Golf	0	0	0		0	(78)	0	(78)		0
Promotions and Advertising	0	(200)	200	100.0 %	(75)	(1,607)	(1,200)	(407)	(33.9)%	(1,562)
Course and Greens	(9,523)	(3,000)	(6,523)	(217.4)%	(2,847)	(55,642)	(38,000)	(17,642)	(46.4)%	(38,741)
Machinery Hire	(1,140)	0	(1,140)		0	(2,695)	0	(2,695)		0
Rates Golf Course	(434)	(480)	46	9.6 %	(434)	(2,865)	(2,880)	15	0.5 %	(2,816)
Rent Course Equipment	0	(2,916)	2,916	100.0 %	0	0	(17,496)	17,496	100.0 %	(16,645)
Repairs & Maintenance	(678)	(2,250)	1,572	69.9 %	(2,592)	(18,322)	(13,500)	(4,822)	(35.7)%	(13,863)
Golf Pro Fee	(5,254)	(3,973)	(1,281)	(32.2)%	(3,942)	(24,899)	(23,838)	(1,061)	(4.5)%	(23,488)
Staff Training Golf	(1,985)	(500)	(1,485)	(297.0)%	(2,450)	(5,548)	(3,000)	(2,548)	(84.9)%	(3,258)
Staff Amenities	(8)	0	(8)		(70)	(99)	0	(99)		(454)
Telephone Golf Course	(219)	(167)	(52)	(31.1)%	(195)	(1,332)	(1,002)	(330)	(32.9)%	(1,145)
Tennis Courts R&M	0	0	0		0	0	0	0		0
Uniforms	(617)	(350)	(267)	(76.3)%	0	(3,690)	(2,100)	(1,590)	(75.7)%	(191)
Waste Disposal	(308)	(125)	(183)	(146.4)%	(200)	(918)	(750)	(168)	(22.4)%	(921)
Overheads	(39,635)	(34,386)	(5,249)	(15.3)%	(31,138)	(257,403)	(244,052)	(13,351)	(5.5)%	(223,726)
Contribution	(22,555)	(15,284)	(7,271)	(47.6)%	1,296	(88,720)	(53,727)	(34,993)	(65.1)%	(3,991)

	Jun 2018 Actual	Jun 2018 Budget	Variance \$	Variance %	Jun 2017 Actual	Jun YTD 2018 Actual	Jun YTD 2018 Budget	Variance \$	Variance %	Jun YTD 2017 Actual
CATERING										
Sales Catering	58,117	70,000	(11,883)	(17.0)%	0	424,508	510,000	(85,492)	(16.8)%	116,349
Catering Contribution	0	0	0		0	0	0	0		0
Total Catering Income	58,117	70,000	(11,883)	(17.0)%	0	424,508	510,000	(85,492)	(16.8)%	116,349
Less Cost of Goods Sold										
Purchases Catering	(24,076)	(23,800)	(276)	(1.2)%	(275)	(168,522)	(173,400)	4,878	2.8 %	(38,196)
Stock Movement	(2,906)	(250)	(2,656)	(1062.4)%	0	(1,677)	(1,500)	(177)	(11.8)%	(9,724)
Cost of Goods Sold	(26,982)	(24,050)	(2,932)	(12.2)%	(275)	(170,199)	(174,900)	4,701	2.7 %	(47,920)
Gross Margin	31,135	45,950	(14,815)	(32.2)%	(275)	254,309	335,100	(80,791)	(24.1)%	68,429
	54%	66%			#DIV/0!	60%	66%			59%
Wages	(30,835)	(31,360)	525	1.7 %	0	(203,016)	(228,480)	25,464	11.1 %	(42,853)
Wages Sick Catering	(232)	(130)	(102)	(78.5)%	0	(1,850)	(780)	(1,070)	(137.2)%	3,231
Holidays	(1,724)	(1,210)	(514)	(42.5)%	0	(7,209)	(7,260)	51	0.7 %	1,443
Workers Compensation	(985)	(800)	(185)	(23.1)%	0	(5,467)	(4,800)	(667)	(13.9)%	(820)
Superannuation	(2,631)	(3,107)	476	15.3 %	0	(19,958)	(22,470)	2,512	11.2 %	(3,495)
Payroll Tax	(787)	(1,024)	237	23.1 %	0	(6,531)	(7,411)	880	11.9 %	(1,809)
Labour Costs	(37,194)	(37,631)	437	1.2 %	0	(244,031)	(271,201)	27,170	10.0 %	(44,303)
% Labour Costs to Turnover	64%	54%			#DIV/0!	57%	53%			38%
Advertising - Catering	0	(300)	300	100.0 %	0	(289)	(1,800)	1,511	83.9 %	(389)
Cleaning	0	(200)	200	100.0 %	0	(1,831)	(1,200)	(631)	(52.6)%	0
Depreciation	(1,324)	(1,250)	(74)	(5.9)%	(1,234)	(7,715)	(7,500)	(215)	(2.9)%	(7,507)
Electricity	(1,298)	(1,800)	502	27.9 %	3,772	(8,528)	(12,300)	3,772	30.7 %	(2,255)
Gas	(3,546)	(1,400)	(2,146)	(153.3)%	0	(11,205)	(9,700)	(1,505)	(15.5)%	(1,786)
Loss on Sale of Assets	0	0	0		0	0	0	0		0
Members Points	0	0	0		0	0	0	0		0
Operating Supplies	(115)	(1,600)	1,485	92.8 %	(232)	(8,558)	(9,600)	1,042	10.9 %	(1,172)
P & E Kitchen under \$2000	(293)	(350)	57	16.3 %	0	(928)	(2,100)	1,172	55.8 %	0
Promotions	(70)	(200)	130	65.0 %	68	(907)	(1,200)	293	24.4 %	(786)
Professional services cat	0	0	0		0	0	0	0		0
Repairs & Maintenance	(1,606)	(1,300)	(306)	(23.5)%	(211)	(2,956)	(7,800)	4,844	62.1 %	(9,441)
Shortages	(28)	0	(28)		0	(532)	0	(532)		(101)
Training Catering	(297)	(200)	(97)	(48.5)%	0	(1,542)	(1,200)	(342)	(28.5)%	0
Staff Amenities	0	(100)	100	100.0 %	0	0	(600)	600	100.0 %	(45)
Uniform Catering	(138)	(100)	(38)	(38.0)%	0	(460)	(600)	140	23.3 %	0
Waste Disposal	(593)	(1,200)	607	50.6 %	(747)	(7,243)	(7,200)	(43)	(0.6)%	(6,132)
Overheads	(9,308)	(10,000)	692	6.9 %	1,416	(52,694)	(62,800)	10,106	16.1 %	(29,614)
% Overheads to Turnover	16%	14%			#DIV/0!	12%	12%			25%
Contribution	(15,367)	(1,681)	(13,686)	(814.2)%	1,141	(42,416)	1,099	(43,515)	(3959.5)%	(5,488)

	Jun 2018 Actual	Jun 2018 Budget	Variance \$	Variance %	Jun 2017 Actual	Jun YTD 2018 Actual	Jun YTD 2018 Budget	Variance \$	Variance %	Jun YTD 2017 Actual
ADMINISTRATION						0	0			0
Sales Income Admin	0	0	0		0	436	0	436		191
Membership Subscriptions	2,148	2,220	(72)	(3.2)%	4,325	14,679	13,394	1,285	9.6 %	16,231
Corporate Sponsorship Income	13,459	7,500	5,959	79.5 %	5,550	29,306	17,000	12,306	72.4 %	12,254
Bank Interest	1,834	2,414	(580)	(24.0)%	2,080	9,241	14,260	(5,019)	(35.2)%	11,756
Other	733	0	733		83	3,502	0	3,502		1,378
Profit on Sale Fixed Assets	0	0	0		0	14,640	0	14,640		0
ATM Commission	1,491	1,436	55	3.8 %	1,247	6,997	9,446	(2,449)	(25.9)%	7,977
Total Sales	19,665	13,570	6,095	44.9 %	13,285	78,801	54,100	24,701	45.7 %	49,787
Wages	(21,319)	(17,339)	(3,980)	(23.0)%	(15,814)	(116,698)	(104,612)	(12,086)	(11.6)%	(88,465)
Wages Holiday	(1,896)	(253)	(1,643)	(649.4)%	(4,025)	(12,027)	(1,525)	(10,502)	(688.7)%	(8,337)
Insurance Workers Comp	(384)	(477)	93	19.5 %	(330)	(2,131)	(2,879)	748	26.0 %	(2,016)
LSL Total Club	(3,119)	0	(3,119)		1,071	(10,865)	0	(10,865)		(1,525)
Wages Sick	(413)	(694)	281	40.5 %	(317)	(2,887)	(4,186)	1,299	31.0 %	17,497
Superannuation	(2,208)	(1,737)	(471)	(27.1)%	(1,538)	(11,652)	(10,480)	(1,172)	(11.2)%	(9,457)
Payroll Tax	(539)	(555)	16	2.9 %	(314)	(3,634)	(3,347)	(287)	(8.6)%	(2,760)
Wages Cleaning	(5,209)	(4,674)	(535)	(11.4)%	(4,576)	(30,890)	(28,197)	(2,693)	(9.6)%	(27,614)
Sick leave - cleaning	0	0	0		0	0	0	0		0
Holiday leave - cleaning	0	0	0		0	0	0	0		0
Superannuation Cleaning	(477)	(444)	(33)	(7.4)%	(406)	(3,023)	(2,679)	(344)	(12.8)%	(2,713)
Workers Comp Cleaning	(94)	(128)	34	26.6 %	(442)	(521)	(772)	251	32.5 %	(865)
Payroll Tax Cleaning	(132)	(134)	2	1.5 %	(83)	(970)	(810)	(160)	(19.8)%	(597)
Labour Costs	(35,790)	(26,435)	(9,355)	(35.4)%	(26,774)	(195,298)	(159,487)	(35,811)	(22.5)%	(126,852)
Admin / Finance Fees	0	0	0		0	0	0	0		0
Advertising	(3,504)	(3,000)	(504)	(16.8)%	(555)	(21,661)	(18,000)	(3,661)	(20.3)%	(10,312)
Audit Fees	(1,300)	(1,300)	0	0.0 %	(1,200)	(8,473)	(7,800)	(673)	(8.6)%	(8,175)
Bad Debts	0	0	0		0	0	0	0		0
Bank Fees	(1,020)	(725)	(295)	(40.7)%	(635)	(4,430)	(4,375)	(55)	(1.3)%	(3,607)
Board Expenses	(627)	(100)	(527)	(527.0)%	0	(1,766)	(1,700)	(66)	(3.9)%	(4,755)
Bingo Expense	(644)	(628)	(16)	(2.5)%	(628)	(3,494)	(4,780)	1,286	26.9 %	(4,780)
Cleaning	(279)	(950)	671	70.6 %	(876)	(1,656)	(5,700)	4,044	70.9 %	(4,556)
Compliance Costs	0	(300)	300	100.0 %	(76)	(206)	(1,800)	1,594	88.6 %	(3,426)
Courtesy Bus	(368)	(650)	282	43.4 %	(530)	(4,079)	(3,900)	(179)	(4.6)%	(6,942)
IT Expenses	(1,167)	(80)	(1,087)	(1358.8)%	(245)	(1,313)	(480)	(833)	(173.5)%	(245)
Depreciation	(4,798)	(5,100)	302	5.9 %	(4,555)	(28,215)	(30,600)	2,385	7.8 %	(27,608)
Donations	(827)	(200)	(627)	(313.5)%	0	(3,879)	(1,200)	(2,679)	(223.3)%	0
Electricity	(4,529)	(4,250)	(279)	(6.6)%	(3,861)	(26,499)	(27,250)	751	2.8 %	(26,158)
Entertainment	(4,663)	(2,000)	(2,663)	(133.2)%	(1,560)	(20,168)	(12,000)	(8,168)	(68.1)%	(15,844)
Freight	(5)	0	(5)		(26)	(691)	0	(691)		(77)
Insurance	(4,142)	(4,200)	58	1.4 %	(3,694)	(24,852)	(25,200)	348	1.4 %	(22,163)
Legal Fees	0	0	0		0	(2,914)	(1,000)	(1,914)	(191.4)%	(4,913)
Licence Fees	(858)	(817)	(41)	(5.0)%	(817)	(6,439)	(5,558)	(881)	(15.9)%	(5,558)
Marketing expenses	0	0	0		0	(5,891)	0	(5,891)		(1,644)
Members Amenities	(167)	(400)	233	58.3 %	(337)	(662)	(2,400)	1,738	72.4 %	(2,023)
Members Draw / MatchnWin	(500)	(833)	333	40.0 %	(500)	(3,600)	(4,998)	1,398	28.0 %	(6,268)
Member Expenses	0	(500)	500	100.0 %	0	(3,916)	(3,000)	(916)	(30.5)%	(3,355)
Motor Vehicle	(19)	0	(19)		0	(19)	0	(19)		0
Music Licence fee	(154)	(350)	196	56.0 %	(290)	(1,200)	(2,100)	900	42.9 %	(2,399)
Operating Supplies	0	(80)	80	100.0 %	0	(411)	(480)	69	14.4 %	(137)
P & E Admin under 2000.00	(520)	(250)	(270)	(108.0)%	0	(2,495)	(1,500)	(995)	(66.3)%	0
Postage	0	(333)	333	100.0 %	(453)	(298)	(1,998)	1,700	85.1 %	(2,213)
Printing & Stationery	(495)	(850)	355	41.8 %	(953)	(4,846)	(5,100)	254	5.0 %	(3,803)
Professional Services	0	0	0		(1,200)	(3,100)	(5,000)	1,900	38.0 %	(8,744)
Promotions	1,292	(1,000)	2,292	229.2 %	2,004	(7,023)	(6,000)	(1,023)	(17.1)%	(3,347)
Poker Expense	0	0	0		0	(16)	0	(16)		0
Raffles Expense	474	1,800	(1,326)	(73.7)%	1,029	(1,793)	5,300	(7,093)	(133.8)%	(820)
Rates	(2,501)	(2,500)	(1)	(0.0)%	(2,273)	(16,145)	(15,000)	(1,145)	(7.6)%	(14,621)
	0	0	0		0	0	0	0		0
Repairs & Maintenance	(2,132)	(2,500)	368	14.7 %	(1,308)	(19,925)	(15,000)	(4,925)	(32.8)%	(10,534)
Security	0	(150)	150	100.0 %	(90)	(429)	(900)	471	52.3 %	(647)
Sponsorship Expenses	(4,772)	(417)	(4,355)	(1044.4)%	(230)	(11,180)	(2,502)	(8,678)	(346.8)%	(3,748)
Staff Training and Recruit	0	(250)	250	100.0 %	(2,469)	(845)	(1,500)	655	43.7 %	(4,343)
Staff Amenities	(365)	0	(365)		(150)	(1,333)	0	(1,333)		(157)
Shortages	948	0	948		12	(158)	0	(158)		(1,020)
Subscriptions	(430)	(401)	(29)	(7.2)%	(401)	(2,430)	(2,406)	(24)	(1.0)%	(2,406)
Trivia expense	116	191	(75)	(39.3)%	190	2,449	2,931	(482)	(16.4)%	2,937
Telephone Admin	(629)	(800)	171	21.4 %	(619)	(3,416)	(4,800)	1,384	28.8 %	(4,503)
Uniforms	0	0	0		0	(354)	0	(354)		0
Overheads	(38,585)	(33,923)	(4,662)	(13.7)%	(27,296)	(249,771)	(217,796)	(31,975)	(14.7)%	(222,914)
Contribution	(54,710)	(46,788)	(7,922)	(16.9)%	(40,785)	(366,268)	(323,183)	(43,085)	(13.3)%	(299,979)

	Jun 2018 Actual	Jun 2018 Budget	Variance \$	Variance %	Jun 2017 Actual	Jun YTD 2018 Actual	Jun YTD 2018 Budget	Variance \$	Variance %	Jun YTD 2017 Actual
Overall Contribution										
Bar	15,823	3,422	12,401	362.4 %	(1,252)	64,164	80,858	(16,694)	(20.6)%	66,856
Poker Machines	62,983	60,338	2,645	4.4 %	63,243	369,394	378,700	(9,306)	(2.5)%	380,444
Keno	1,183	1,028	155	15.1 %	1,057	7,644	7,510	134	1.8 %	8,098
Tab	(834)	(815)	(19)	(2.3)%	(1,645)	(8,782)	(4,219)	(4,563)	(108.2)%	(3,692)
Greens	(22,555)	(15,284)	(7,271)	(47.6)%	1,296	(88,720)	(53,727)	(34,993)	(65.1)%	(3,991)
Catering	(15,367)	(1,681)	(13,686)	(814.2)%	1,141	(42,416)	1,099	(43,515)	(3959.5)%	(5,488)
Administration	(54,710)	(46,788)	(7,922)	(16.9)%	(40,785)	(366,268)	(323,183)	(43,085)	(13.3)%	(299,979)
Net Profit	(13,477)	220	(13,697)	(6225.9)%	23,055	(64,984)	87,038	(152,022)	(174.7)%	142,248
Plus Depreciation	22,291	22,316	(25)	(0.1)%	18,846	132,412	133,896	(1,484)	(1.1)%	111,455
EBIDA	8,814	22,536	(13,722)	(60.9)%	41,901	67,428	220,934	(153,506)	(69.5)%	253,703
Total Income	301,594	287,774	13,820	4.8 %	209,284	1,909,138	1,973,221	(64,083)	(3.2)%	1,536,379
EBITDA %	2.9%	7.8%			20.0%	3.5%	11.2%			16.5%